




Thank you for checking our timeshares available for sale! Please call me toll-free at 1-800-860-6529 or email me at [hollykaye@me.com](mailto:hollykaye@me.com) if you are interested in purchasing one of our listings.

These are our featured listings. Listings with an asterisk after the resort name indicate this is a listing held by another broker but listed by us with his or her permission. If you are interested in purchasing a timeshare we don't currently have listed, please contact me and I can help you find what you're looking for.

|  | <u>Week/Interval/Points</u> | <u>Unit</u> | <u>Year</u> | <u>Price</u> |
|---|-----------------------------|-------------|-------------|--------------|
| Timber Lodge  | Platinum- Ski               | 2BR/2BA     | Annual      | \$8,500      |
| Timber Lodge  | Platinum- Summer            | 2BR/2BA     | Annual      | \$4,500      |
| Destination Points*   | 2,000                       | Float       | January     | \$4.00/Pt.   |
| Destination Points*   | 3,500                       | Float       | March       | \$4.00/Pt.   |



Lawrence Welk Resort Villas are part of a beautiful 600-acre resort located just north of Escondido and offers great access to all of San Diego County activities and it is only minutes from the beach. Units 117, 164, 216, 237, 309, 355, 356 & 366 are handicap accessible units. Platinum Points owners can use their points at the Lawrence Welk Resort in Escondido, Ca [Lawrence Welk Resort Villas, Villas on the Green and Mountain Villas], Sirena del Mar in Cabo San Lucas, the North Star Lodge in Lake Tahoe, Desert Oasis in the greater Palm Springs area, and (coming soon) Breckenridge, CO and Poipu, HI!

**\*\*Sellers Needed!\*\*** We have buyers looking to purchase Platinum Points packages (especially large packages of 500k+). We also have buyers looking for fixed weeks 31, 32 at the Resort Villas in Escondido. Please call us today if you are interested in selling!

| Timeshare           | Week / Points | Unit | Price   | Location / Other Information                             |
|---------------------|---------------|------|---------|--|
| LWRV(2BR)           | Week 32       | 225  | \$4,000 | Escondido- upstairs; mountain view! <b>New!</b>          |
| Resort Villas(2BR)  | Week 19       | 215  | \$2,500 | Oliver Villa (Mother's Day) <b>New!</b>                  |
| Resort Villas(2BR)  | Float/Annual  |      | \$3,000 | Villa On the Green <b>New!</b>                           |
| Resort Villas(2BR)  | Week 26       | 239  | \$4,500 | Escondido- downstairs middle (Gypsy)                     |
| Resort Villas (2BR) | Week 7        | 302  | \$3,500 | Harmony Hill – downstairs unit                           |
| Resort Villas (2BR) | Week 44       | 376  | \$900   | Harmony Hill – upstairs unit on lake                     |
| LWRV(2BR)           | Week 16       | 133  | \$2,500 |  |
| LWRV(2BR)           | Week 8        | 288  |         | Upstairs   |
| LWRV(2BR)           | Week 31       | 348  | \$4,500 |  |
| Resort Villa(2BR)   | Week 20       | 210  | \$800   | Upstairs- <b>Lake &amp; 9<sup>th</sup> Hole Views!!!</b> |

|                              |                    |                |                    |   |
|------------------------------|--------------------|----------------|--------------------|---|
| Resort Villa(2BR)            | Week 40            | 146            | \$1,000            | Saturday-Saturday                               |
| Resort Villa(2BR)            | Week 40            | 173            | \$4,500            | Upstairs  |
| Resort Villa(2BR)            | Week 40            | 292            | \$2,900            | Downstairs                                      |
| Resort Villa(2BR)            | Week 41            | 114            | \$3,000            |   |
| Resort Villa(2BR)            | Week 41            | 384            | \$3,000            |   |
| Resort Villa(2BR)            | Week 42            | 114            | \$4,000            |   |
| Resort Villa(2BR)            | Week 43            | 200            | \$3,500            |   |
| Resort Villa(2BR)            | Week 43            | 373            | \$1,200            |   |
| Resort Villa(2BR)            | Week 45            | 326            | \$3,500            |   |
| Resort Villa(2BR)            | Week 46            | 328            | \$3,500            |   |
| Resort Villa(2BR)            | Week 51            | 274            | \$5,000            | Broadway Hill                                   |
| Resort Villa(2BR)            | Week 1             | 223            | \$2,500            |   |
| Resort Villa(2BR)            | Week 3             | 146            | \$2,500            |   |
| Resort Villa(2BR)            | Week 8             | 326            | \$800              | Sunday Check In                                 |
| Resort Villa(2BR)            | Week 11            | 328            | \$1,000            | Sunday D!                                       |
| Resort Villa(2BR)            | Week 12            | 351            | \$2,000            | Candy Sunday!                                   |
| Resort Villa(2BR)            | Week 15            | 293            |                    |   |
| <del>Resort Villa(2BR)</del> | <del>Week 15</del> | <del>213</del> | <del>\$1,500</del> | <del>Oscar D Saturday!</del> <b>Off Market!</b> |
| Resort Villa(2BR)            | Week 20            | 220            | \$3,000            | Broadway Hill-Saturday                          |
| Resort Villa(2BR)            | Week 22            | 367            | \$3,000            | Harmony Hill- 9 <sup>th</sup> Hole!!!!          |
| Resort Villa(2BR)            | Week 23            | 357            | \$3,500            |   |
| Resort Villa(2BR)            | Floater            |                | \$4,500            | Riviera   |
| Resort Villa(2BR)            | Week 34            | 134            | \$2,500            | U Moon Glow Saturday                            |
| Welk Platinum Points         | 120,000            | Varies         | \$1,295            | Annual!   |
| Welk Platinum Points         | 360,000            | Varies         | \$4,500            | Any Welk Properties – Annual!                   |
| Welk Platinum Points         | 180,000 EOY        | ODD            | \$995              | Annual!   |
| Welk Platinum Points         | 300,000 EOY        | EVEN           | \$3,000            |   |
| Welk Platinum Points         | 480,000            |                | \$5,000            | Annual!   |
| Welk Platinum Points         | 600,000            |                | \$2,500            |   |
| Welk Platinum Points         | 540,000            |                | \$5,000            | Annual! <b>New!!</b>                            |
| Welk Platinum Points         | 270,000            |                | \$2,000            | Annual! <b>New!!</b> 270k 2022/270k 2023        |

## FOR RENT:

**Welk- North Star Lodge in Tahoe** - **JUST POSTED!** Inquire with us now for this holiday season!

| Week           | Bedrooms  | Unit | Price                      |
|----------------|-----------|------|----------------------------|
| Dec. 31-Jan. 7 | 2BR + Den |      | \$3,000 <b>Rented!!</b>    |
| Dec. 30-Jan. 6 | Studio    |      | \$700 <b>Just Lowered!</b> |

**Carlsbad Inn** - The Carlsbad Inn is one of the Grand Pacific Resorts collections of resort properties located in Carlsbad, California. It is a really beautiful property literally steps from the beach. The Carlsbad Inn has two buildings,



Oak and Elm. Some factors that affect pricing at the Carlsbad Inn are unit size, week, level and end units. There are 120 1BR units and only 12 2BR units at the resort, so those 2BR units certainly demand a premium. As with most resorts in San Diego County, summer weeks (24-32) are much more in-demand than other weeks, and week 27 (Fourth of July) is tops. The resort has four buildings, each with three levels. Most guests prefer the top level, although some guests enjoy the ease of access with ground-floor units.

| Week | Bedrooms | Unit          | Price    |
|------|----------|---------------|----------|
| 2    | 1        | 239           | \$1,000  |
| 2    | 1        | 318           | \$1,000  |
| 4    | 1        | 107           | \$1,500  |
| 4    |          | 236           | \$2,500  |
| 8    | 1        | 320           | \$3,000  |
| 17   |          | 104           | \$2,000  |
| 37   |          | 228           | \$11,500 |
| 44   | 1        | 203           | \$2,500  |
| 46   | 1        | 204           | \$2,500  |
| 46   |          | 232           | \$2,500  |
| 48   |          | 223           | \$3,000  |
| 49   | 1        | 329           | \$3,000  |
| 51   | 1        | 2nd level Oak | \$1,295  |

**Carlsbad Seapointe:** Carlsbad Seapointe Resort overlooks the Pacific Ocean and is only 500 yards from one of the few undeveloped stretches of beach in San Diego's North County. The quaint village of Carlsbad is a short drive to




the north. San Diego is south, a short drive away. SeaWorld, San Diego Zoo, San Diego Wild Animal Park, and the Cabrillo National Park and Lighthouse are within 30 miles. The resort has many amenities to offer, including an outdoor adult pool and family pool, health club, and much more. In the evening, relax by the pool, lounge, or garden area and watch the sun slip into the Pacific Ocean.

| Resort           | Week/Interval/Points | Unit   | Year | Price               |
|------------------|----------------------|--------|------|---------------------|
| Seapointe Resort |                      | 2BR    |      | \$1,000             |
| Seapointe Resort | 51                   | 2BR-BA |      | \$2,500 <b>New!</b> |

**Coronado Beach Resort:** The resort is the perfect blend of urban and beach atmospheres. Guests have full use of the Loews Coronado Bay Resort, only 4.5 miles away, which offers three pools, numerous activities, and a 30 percent discount on food and beverages. Coronado is quaint and relaxing, yet the sounds of the city add to the urban setting. The small units retain a casual elegance. The beach is a short walk away. Public transportation provides easy access to all parts of Coronado.



| Resort                | Week/Interval/Points | Unit   | Year     | Price                   |
|-----------------------|----------------------|--------|----------|-------------------------|
| Coronado Beach Resort | 18                   | Studio | Annual   | \$2,000                 |
| Coronado Beach Resort | 42                   | B-1BR  | ODD Year | \$2,000                 |
| Coronado Beach Resort | 43                   | C      | Annual   | \$2,500                 |
| Coronado Beach Resort | 51                   | C      | Annual   | \$3,500 Christmas Week! |
| Coronado Beach Resort | 9                    | Float  | Annual   | \$2,000                 |

|  | Week/Interval/Points | Unit | Year   | Price |
|---|----------------------|------|--------|-------|
| Bora Bora   | Float                | 1BR  | Annual | \$800 |

| <b>WESTIN</b>                  | <u>Week/Interval/Points</u> | <u>Unit</u> | <u>Year</u> | <u>Price</u> |
|--------------------------------|-----------------------------|-------------|-------------|--------------|
| Kaanapali Ocean Resort Villas* | Float                       | 2BR/2BA     | Annual      | \$9,000      |
| Kaanapali Ocean Resort Villas* | Float                       | 2BR/2BA     | Annual      | \$12,000     |

## Laguna Surf:



| Resort      | Week/Interval/Points | Unit  | Year | Price   |
|-------------|----------------------|-------|------|---------|
| Laguna Surf | Off Season           | Float | 2023 | \$5,000 |
| Laguna Surf | Off Season           | Float | 2023 | \$5,000 |

## San Clemente Inn:




| Resort           | Week/Interval/Points | Unit  | Year | Price   |
|------------------|----------------------|-------|------|---------|
| San Clemente Inn | Off Season           | Float | 2023 | \$5,000 |

**Grand Pacific Palisades:** Grand Pacific Palisades Resort rises above Carlsbad's magnificent Flower Fields, in bloom from mid-March through mid-May, and is located less than a mile from beautiful beaches. Guests will enjoy a discount off admission tickets to LEGOLAND, a family theme park with more than 3 million LEGO blocks for creative play for both young and old. Disneyland and SeaWorld are a short car drive away, and bus tours of Hollywood or Tijuana can be booked through the concierge. Guests will also enjoy the extensive in-house and local activities available or simply relax in the luxurious atmosphere of the resort.



| Resort                           | Week/Interval/Points    | Unit     | Year | Price   |
|----------------------------------|-------------------------|----------|------|---------|
| Carlsbad Grand Pacific Palisades | Float Weeks 1-25; 36-52 | Parkview | 2022 | \$2,500 |

|  | Points | Annual Maintenance Fees | Use Year | Price    | Points Available 2021 / 2022 |
|---|--------|-------------------------|----------|----------|------------------------------|
| Grand Californian   | 60     | \$336                   | June     | \$15,000 | 60 / 60                      |
| Grand Californian   | 40     | \$224                   | June     | \$10,000 | 40 / 40                      |

We can help you find the right points package for you and your family, even if it's not listed. Please call us today if you're interested in purchasing a Disney Vacation Club membership.

**DVC – Grand Californian Mini-Market Report.** Market inventory is very low. Right now I am seeing less than 10 packages listed for sale by other brokers. Package sizes range from 50 to 300 points, with the average size around 150 points. Price per point gets lower as package size gets higher, with average price per point of about \$160/point for midsize packages. 2017 resale prices are up approximately 6% from 2016. We estimate Disney is exercising their Right of First Refusal at prices of \$140/point and below.

**\*\*Listings Wanted!\*\*** Due to the enormous popularity of the Disney Vacation Club, and the limited availability of resales at the Grand Californian, it is difficult to maintain a steady inventory of DVC timeshares. If you are interested in selling your DVC timeshare, please call or email us today!

**Red Wolf – Squaw Valley:** For the dedicated skiers, no other Tahoe area resort can compare to Red Wolf at Squaw Valley. This ski-in, ski-out resort is ideally situated next to the lifts at the bottom of the mountain, and next to the Village. The resort is primarily 1 BR and studios, although a limited number of 2BR units can sometimes be found. Seasons are Winter (weeks 49-51 and 1-17), Summer (weeks 22-30) and Swing (weeks 17-21 & 31-48). Fixed week 52s are sometimes available as well.



| Resort | Week/Interval/Points | Unit | Year | Price |
|--------|----------------------|------|------|-------|
|--------|----------------------|------|------|-------|

### Tahoe Ridge:



| Resort | Week/Interval/Points | Unit | Year | Price |
|--------|----------------------|------|------|-------|
|--------|----------------------|------|------|-------|

|             |            |                |                   |                           |
|-------------|------------|----------------|-------------------|---------------------------|
| Tahoe Ridge | Dec. 17-24 | 2BR-The Naegel | 2022-Prime Winter | \$3,500<br><b>Rented!</b> |
|-------------|------------|----------------|-------------------|---------------------------|

## Big Bear- Snow Lake & Lagonita Lodge:

This is a package deal with the opportunity to create cash flow from AirBNB or VRBO. Owner has over 10 years of receipts to prove income. Use this for your family and friends or use this to generate cash flow to cover maintenance fees.



| Resort         | Week/Interval/Points | Unit          | Year | Price                          |
|----------------|----------------------|---------------|------|--------------------------------|
| Snow Lake      | Christmas Week       |               | 2023 | \$4,000<br><b>Unavailable!</b> |
| Snow Lake      | New Year Week        |               | 2023 | \$4,500<br><b>Unavailable!</b> |
| Lagonita Lodge | Christmas Week       |               | 2023 | \$4,000<br><b>Unavailable!</b> |
| Lagonita Lodge | New Year Week (x3)   |               | 2023 | \$4,500<br><b>Unavailable!</b> |
| Lagonita Lodge | Winter               | 1BR-Lakefront | 2023 | \$2,000<br><b>Unavailable!</b> |

## San Luis Bay Inn: Beachfront suites in Avila, CA!!



| Resort           | Week/Interval/Points | Unit | Year | Price        |
|------------------|----------------------|------|------|--------------|
| San Luis Bay Inn | Floating             | 2BR  | 2023 | <b>\$500</b> |

|                  |          |     |      |       |
|------------------|----------|-----|------|-------|
| San Luis Bay Inn | Floating | 2BR | 2023 | \$500 |
| San Luis Bay Inn | Floating | 2BR | 2023 | \$500 |
| San Luis Bay Inn | Floating | 2BR | 2023 | \$500 |
| San Luis Bay Inn | Floating | 2BR | 2023 | \$500 |
| San Luis Bay Inn | Floating | 2BR | 2023 | \$500 |

## Other Available Timeshares:

| Resort                             | Week/Interval/Points | Unit                    | Year   | Price   |
|------------------------------------|----------------------|-------------------------|--------|---------|
| Grandview Las Vegas                | Week 52              | 2BR                     | Annual | \$4,500 |
| Hilton Grand Vacations at Marbrisa | Week 22 Platinum     | 1BR                     | Annual | \$1,900 |
| Palm Springs Tennis Club           | Float High Season    | Forest Hills unit (1BR) | Annual | \$3,000 |
| Southern California Beach Club     | Week 42              | 214D                    | Annual | \$1,500 |
| Winners Circle                     | Week 31 Race Week!   | 221                     | Annual | \$3,500 |
| Winners Circle                     | Week 52              | 1BR                     | Annual | \$1,000 |
| Club Wyndham Dolphin's Cove        | Float                | 2BR                     | Annual | \$1,295 |
| Makai Club                         | Week 51              | 1BR, unit 144           | Annual | \$3,000 |